





## OFFERING DETAILS

Total Offering Price	\$58,422,808
Total Equity	\$30,922,808
Minimum Investment	\$50,000
Total Loan Amount	\$27,500,000
Loan-to-Value	47.1%

## TARGETED BENEFITS

- 2019 Pre-Inflation Built
- 100% Pre-Leased for Fall 22/23
- Class A: Modern, Luxury Amenities
- Adjacent to Campus
- Below Market Rental Rates

Source: Berkadia, 2022



# Private Courtyard

## PROPERTY PROFILE

Year Built	2019
Total Units	198
Net Rentable Area	188,639 SF
Average Unit Size	953 SF
Stories	5-Story Midrise







## **ABOUT ONE ON 4TH**

One on Fourth is a Class A+, mid-rise student housing property adjacent to Oklahoma State University (OSU) in Stillwater, OK.\* The property was delivered in 2019 and occupied for the first time in 2021 due to the COVID-19 pandemic. The property features a well-balanced unit mix, resort amenities, and an academic success center equipped with iMacs and printing stations. Crew is a strong believer in the importance of a sustainable competitive advantage as a differentiator in any market. One on 4th is located adjacent to campus and less than a half mile from the center of campus. It's best-in-class location provides access to the university academic buildings as well as the retail and entertainment offerings of Stillwater's South Washington Street.

\*Crew Enterprises, LLC and this university are not affiliated in any way.

## RENT COMPARABLES

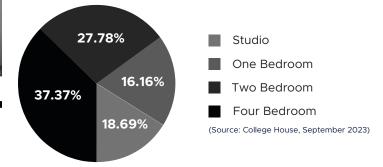
(Source: College House, September 2023)

	ONE ON 4TH	STILLWATER FLATS	PRIME PLACE	MIDTOWN STILLWATER	HESTER APARTMENTS
Year Built	2019	2007	2014	2015 & 2017	2013
Occupancy	97%	98%	99%	100%	99%
Units	198	77	199	221	93
Beds	475	172	497	823	497
Total NRA	188,639	66,167	135,375	312,123	67,856
AVG SF	953	859	680	1,412	730
Per Bed	<b>\$723</b>	\$687	\$615.71	\$468	\$615.71





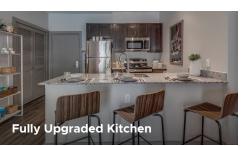
#### **UNIT MIX**



### UNIT AMENITIES

- Fully Furnished
- · Private Bedrooms & Bathrooms
- · Studio, 1, 2, & 4 Bedroom Apartments
- · Fully Equipped Kitchens
- · Stainless Steel Appliances
- · Granite Counter Tops
- · Hardwood-Style Flooring
- · In-Unit Laundry
- · Cable & Internet Included









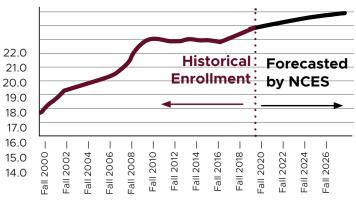






#### **STUDENT HOUSING HIGHLIGHTS**

**Student Housing Data / Total National Enrollment** 



GROWING DEMOGRAPHIC: NCES projects continued college enrollment growth over the next decade.

Source: https://nces.ed.gov/programs/coe/indicator\_cha.asp (May 2021)



## **COMMUNITY AMENITIES**

- · Resort-Style Pool
- · Fitness Center
- · Clubhouse with Billiards
- · Two Private Courtyards
- · Picnic Area
- Outdoor BBQ Grills
- **Business Center**
- Social Events for Residents & Friends
- · Convenient Access to OSU

#### **FALL 2022 ENROLLMENT OUTLOOK:**

**Record Application Numbers Reported Across U.S.** 

Bolstered by escalating numbers of international students, interest in college attendance is higher than ever. Soaring past pre-pandemic levels.

Crew believes the four-year, in-person experience is a rite of passage. Something both students and parents both see tremendous value.

With more and more U.S. high school students pursuing higher learning and even more international students seeking a U.S. education, Crew believes this trend could lead to a steady, sustainable incline in college enrollment.

- UCLA; Nearly 150,000 applications
- Auburn has reported a record of 40,000 applicants (Source: panow.com)
- 31% increase in international applications (12% domestic)
  (Source: Common Ann Data Analytics)
- 21% increase in underrepresented domestic minorities (Source: https://www.diverseeducation.com/students/article/15289212/comon-appfinds-more-firstgen-underrepresented-minority-applicants-this-year)

# DEMAND & SUPPLY OF STUDENT HOUSING:\*\*

- Enrollment in degree-granting institutions in the U.S. is projected to hit 19.8 million by 2025, representing a 2.6 millon increase from 2017.
- (Source: https://research.com/education/student-housing-statistics, September 2023)
- New student housing deliveries for 2021 are expected to reach the lowest total since 2009.
   (Source: https://research.com/education/student-housing-statistics, September 2023)
- Pre-COVID vacancy rates of U.S. student housing remained considerably low between 2016 and 2019: (Source: https://research.com/education/student-housing-statistics, September 2023)
- \*\*Increase in student enrollment may not necessarily mean an increase in student housing needs. i.e. addition commuter students

## OKLAHOMA STATE UNIVERSITY









#### TOP PUBLIC

Universities in the U.S.

(Source: Best Colleges U.S. News, 2020 & Forbes, 2020)



#### TOP PUBLIC

Colleges in Oklahoma (Source: Niche, 2020)

#### 2021-2022 ENROLLMENT STATISITCS

24,660

2021 Total Enrollment

6,504

# of Beds on Campus 20,197

Undergraduate Enrollment

**26.4%** 

% of Students on Campus

#### STILLWATER, OK HIGHLIGHTS

6th

1 Hour

50K+

Forbes Fastest Growing City Drive to Downtown Oklahoma City Residents







# OKLAHOMA CITY, OK AWARDS



TOP IO

Best State Capitals to Live in the U.S.



VOTE #3

Best Places in Oklahoma for Young Professionals



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will be sufficient to make the debt service payments on any borrowed funds and also cover capital expenditures or operating expenses. There are risks related to competition from competing properties. The Sponsor is not under any obligation to contribute capital to the Fund. The shares do not represent a diversified investment. There are various conflicts of interest among the Fund, the Sponsor and its affiliates. Shares are illiquid. There are tax risks associated with an investment in the shares. There may be environmental risks related to the properties. Private Placements are speculative. No assurance can be given that shareholders will realize a substantial return (if any) on their investment or that they will not lose their entire investment in the Fund.

(Source: Jennifer Stein Real Estate Services, Inc 2020)